

REQUEST FOR QUOTE NO. FCARC-00143

UNMANNED AERIAL VEHICLE (UAV), VERTICAL LIFT WITH DIRECT GEOREFERENCING, GNSS, INERTIAL MAPPING, PHOTOGRAMMETRY



By:
Marilyn Weisenberg, Buyer II
Riverside County Flood Control
and Water Conservation District
1995 Market Street
Riverside, CA 92501
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NIGP Code(s): 90510, 90505, 05264-10

INSTRUCTIONS TO BIDDERS

1. **Vendor Registration** - Vendor Registration is a two-step process vendor registration; first step is to register your company on the County's website to receive purchase orders and payments, and the second step is a 3rd party website, Public Purchase, for bidding opportunities.
 2. **First Step - County of Riverside Purchasing Website** - Unless stated elsewhere in this document, vendors may participate in the bidding process; however, the County does encourage all bidders to register online at <http://www.purchasing.co.riverside.ca.us/Vendorsregistrationmaintenance.aspx>. If awarded a contract, bidder must be registered with the County of Riverside within five days of announced award. This will avoid delays in the purchasing and payment process.
 3. **Second Step - Public Purchase** - Public Purchase is a 3rd party web based e-procurement service provider utilized by the County of Riverside for RFQs and RFPs. It will take only minutes to register and it is free. For future bidding opportunities, please also register online at: <https://www.publicpurchase.com/gems/register/vendor/register>. For all RFQs, Riverside County's Purchasing website will post a notification on its website, and will provide a direct link to PublicPurchase.com.
 4. **Format** - Use the electronic format provided by PublicPurchase.com. If submitting more than one bid, separate the bid documents.
 5. **Pricing/Delivery/Terms/Tax** - All pricing shall be quoted F.O.B. destination (e.g., cash terms less than 20 days should be considered net) excluding applicable tax, which is a separate line item. The District reserves the right to designate method of freight. The District pays California sales tax and is exempt from federal excise tax. In the event of an extension error, the unit price shall prevail.
 6. **Other Terms and Conditions** - The terms and conditions as indicated in this document and/or attached are hereby included with full force and like effect as if set forth herein. Copies of the applicable Terms and Conditions may be obtained by visiting the Purchasing website at www.Purchasing.co.riverside.ca.us, or by contacting the District at the number shown above and requesting a copy emailed.
 7. **Period of Firm Pricing** - Unless stated otherwise elsewhere in this document, prices shall be firm for 90 days after the closing date, and prior to an award being made.
 8. **Specification/Changes** - Wherever the District requests a brand name, and if the District asks for an "or equal" it shall be considered as part of the specification. Therefore, when the District requests "or equal", bidder may quote another service, make or model, and shall submit the proposed "or equal" and attach applicable specifications and/or brochures. If no service, make or model is stipulated, bidder is to propose product/services that meet Fit, Form or Function of the specifications delineated in this procurement. Variations in manufacturers, design, etc. may be acceptable, bidders are encouraged to offer them as alternatives; however, the District reserves the right to reject those alternatives as nonresponsive.
 9. **Recycled Material** - Wherever possible, the District is looking for items made from, or containing in part, recycled material. Bidders are encouraged to bid items containing recycled material as an alternative for the items specified; however, the District reserves the right to reject those alternatives as nonresponsive.
 10. **Method of Award** - The District reserves the right to reject any or all offers, to waive any discrepancy or technicality and to split or make the award in any manner determined by the District not legally bound to accept the lowest offer.
 11. **Return of Bid/Closing Date/Return to** - The bidder's response shall be submitted via email to mcweisen@rivco.org by 1:30 p.m. PST on the closing date listed above. Bid responses not received by District Purchasing by the closing date and time indicated above will not be accepted. The District will not be responsible for and will **not** accept late bids due to slow internet connection or incomplete transmissions. If the bidder cannot upload their bid, delivery of the bid response is accepted at Riverside County Flood Control and Water Conservation District, 1995 Market Street, Riverside, CA 92501 on or before 1:30 p.m. PST.
 12. **Local Preference** - The County of Riverside has adopted a local preference program for those businesses located within the County of Riverside. A five percent (5%) price preference may be applied to the total bid price during evaluation of the bid responses. If the overall low responsible and responsive business is a non-local vendor, the low local vendor who is within five percent (5%) of that overall low bidder may, where applicable, be offered the opportunity to meet the overall low bidder's price and will receive the award. To qualify as a local business, the business must meet all criteria delineated in the Local Preference Affidavit 116-260 and submit the form with their bid. If bidder fails to provide a completed Local Business Qualification Affidavit Form 116-260 with their bid submittal, the bidder may be disqualified from obtaining local preference. It is the sole responsibility of the bidder to identify local preference with each bid submittal. Application of this local preference may be waived if funding sources disallow it.
- or**
13. **Veterans Incentive Purchasing Program** - The County of Riverside has implemented a Veteran Business and Veteran Qualified Business preference policy. Where applicable, a five percent (5%) preference shall be applied to the total bid price of all quotes/bids/proposals received by the County from veteran owned business or veteran qualified business. A veteran business is one where at least 51% of the business is owned by an honorably discharged veteran. A veteran qualified business is one where at least 10% their workforce is honorably discharged veterans. If bidder fails to provide a completed Veteran Qualified Business Qualification Affidavit Form with their bid submittal, the bidder may be disqualified from obtaining the preference and it is the sole responsibility of the bidder to identify the preference with each bid submittal. To qualify, bidders must complete the Veteran Business/Veteran Qualified Affidavit Form 116-261. This preference does not apply to all types of bids such as public works projects and some grant funded programs.
 14. **Federal Exclusion List** - If the award is federal or state funded, the potential bidder must go to the following website (<https://www.sam.gov/portal/public/SAM>) and submit a printout with their proposal that verifies that the contractor is not listed on the Excluded Parties Listing System (EPLS) (Executive Order 12549, 7 CFR Part 3017, 45 CFR Part 76, and 44 CFR Part 17). If awarded a contract, awarded vendor must notify the County immediately if debarred at any time during the contract period.

Terms and Conditions Acknowledgement (Please Insert Vendor Company Name):		
IF CHECKED, THE FOLLOWING DOCUMENTS HEREBY MADE PART OF THIS RFQ		
APPENDIX "A"	√ EXHIBIT(S) A & A-1	PLANS/DRAWINGS
√ #116-260 Local Business Qualification Affidavit	√ #116-261 Veterans Business Qualification Affidavit	
IF CHECKED, THE FOLLOWING GENERAL CONDITIONS ARE INCLUDED WITH FULL FORCE AND LIKE EFFECT AS IF SET FORTH HEREIN		
√ #116-200 General Conditions Product/Personal/Professional Services	√ #116-210 General Conditions Materials and/or Services	
√ #116-230 General Conditions - Equipment	√ #116-310 Boilerplate Contract	
To access any of these General Conditions, go to www.purchasing.co.riverside.ca.us located in Vendor link. If an addendum is issued for this procurement, it will be the vendor's responsibility to retrieve all applicable addendum(s) from the Public Purchase website.		

APPENDIX A

1.0 INFORMATION

- 1.1 Electronic or physical bid submission hereof is certification that the bidder has read and understands the terms and conditions hereof, and that the bidder's principal is fully bound and committed. All County terms and conditions are found at www.purchasing.co.riverside.ca.us. Bidders must acknowledge the applicable terms and conditions that are checked at the top of page two (2) of this document and submit and upload with your bid submission.
- 1.2 PROMPT PAYMENT DISCOUNT _____% at _____ days from receipt of good or invoice, whichever is later. (Terms less than 20 days will be considered net.) Cash discount shall be applied to grand total. **Indicate prompt payment discount amount and terms.**
- 1.3 Delivery: ____ calendar days after receipt of order. **Indicate delivery lead time.**
Electronic Delivery of Licenses: ____ calendar days after receipt of order. **Indicate delivery lead time.**
- 1.4 Please Check: ____ Veteran (116-261) or ____ Local Business (116-260) If either preference is checked, the submitter certifies that the above business meets all requirements as outlined in either Form 116-260 or Form 116-261. If claiming the Local or Veterans Preference, please submit the appropriate form along with your bid response. Both forms are included with as part of this bid document.
- 1.6 In the event of proven technical difficulties, bidder must contact the buyer for further bid submission instructions a minimum of two (2) hours prior to bid close time of 1:30 p.m. PST, and alternative bid submissions will be accommodated.
- 1.7 MANUFACTURER REBATE \$_____ cash discount shall be applied to grand total. Vendor shall complete all required DMV forms, legally registering the vehicle(s) within 7 days of delivery of vehicle(s) to the County. The vendor shall provide the County a copy of all DMV related paperwork for each vehicle registered. Exempt plates shall be delivered to the County within 1 day of receipt at the dealership. Certain law enforcement vehicles will require additional DMV paperwork to be properly registered. The County reserves the right to obtain all original DMV related forms to complete the registration within the Fleet Services Department. All other Non-DMV documentation fees shall be clearly listed within the bid or will be disregarded.

2.0 PURPOSE/BACKGROUND

The Riverside County Flood Control and Water Conservation District is soliciting quotations for an UNMANNED AERIAL VEHICLE (UAV), AND VERTICAL LIFT WITH DIRECT GEOREFERENCING, GNSS, INERTIAL MAPPING, AND PHOTOGRAMMETRY as detailed in this RFQ.

3.0 TIMELINE DATES:

1. RELEASE OF REQUEST FOR QUOTATION	
2. DEADLINE FOR SUBMISSION OF QUESTIONS Bidders must submit their questions to Marilyn Weisenberg By email: mcweisen@rivco.org .	Must be submitted by: Date: November 6, 2017 Time: 1:30 p.m. PST
3. DEADLINE FOR QUOTATION SUBMITTAL Bid results are posted on PublicPurchase.com.	November 13, 2017 at 1:30 p.m. PST
4. TENTATIVE DATE FOR AWARDING CONTRACT	5-90 days, contingent upon lowest bidder meeting all of the bid specifications.

4.0 PERIOD OF PERFORMANCE (Not applicable)

Not applicable.

5.0 GENERAL REQUIREMENTS

Procedures for Submitting Quotations

All quotations must be submitted in accordance with the standards and specifications contained within this Request for Quote (RFQ).

The District reserves the right to waive, at its discretion, any irregularity which the District deems reasonably correctable or otherwise not warranting rejection of the quotation.

The District shall not pay any costs incurred or associated in the preparation of this or any quotation or for participation in the procurement process.

Quotes must be specific unto themselves. For example, "*See Enclosed Manual*" will not be considered an acceptable quotation. Receipt of all addenda, if any, must be acknowledged in the quotation.

Late quotations will not be accepted. Postmarks **will not** be accepted in lieu of this requirement. Quotations submitted to any other County office will be rejected.

6.0 METHOD OF AWARD (Specifications)

Quotations will be evaluated based upon criteria determined to be appropriate by the County, which may include but are not necessarily limited to the following:

- a. Lowest overall purchase price
- b. Adherence to specifications as detailed in this RFQ
- c. Prompt payment discounts on 30 days or less
- d. Warranties
- e. All associated delivery costs
- f. Delivery date

- g. Product acceptability
- h. Service/Customer support

County reserves the right of award in regard to any other factors the County determines to be appropriate.

7.0 EVALUATION PROCESS

All quotations will be given thorough review. All contacts during the review selection phase will be only through the Purchasing Department. Attempts by the bidder to contact any other District representative may result in disqualification of the bidder. The District recognizes that prices are only one of several criteria to be used in judging an offer, and the District is not legally bound to accept the lowest offer.

8.0 INTERPRETATION OF RFQ

The Contractor must make careful examination and understand all of the requirements, specifications and conditions stated in the RFQ. If any Contractor planning to submit a quote finds discrepancies in or omissions from the RFQ, or is in doubt as to the meaning, a written request for interpretation or correction must be given to the District. Any changes to the RFQ will be made only by written addendum and may be posted on the District website at rcflood.org and PublicPurchase.com. The District is not responsible for any other explanations or interpretations. If any provision in this agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force without being impaired or invalidated in any way. All notices regarding this procurement may be posted on the District website at rcflood.org and PublicPurchase.com.

9.0 CANCELLATION OF PROCUREMENT PROCESS

The District may cancel the procurement process at any time. All quotations become the property of the District. All information submitted in the quotation becomes "public record" as defined by the State of California upon completion of the procurement process. If any proprietary information is contained in or attached to the quote, it must be clearly identified by the bidder. Otherwise, the bidder agrees that all documents provided may be released to the public after bid award.

The District reserves the right to withdraw the Request for Quote (RFQ), to reject a specific quote for noncompliance within the RFQ provisions, or not award a bid at any time because of unforeseen circumstances or if it is determined to be in the best interest of the District.

10.0 COMPENSATION

10.1 The District shall pay the awarded bidder for equipment and services performed, after the equipment are installed and tested to the satisfaction of the District. Expenses incurred and compensation shall be paid in accordance with an invoice submitted to the District by awarded bidder. The District shall pay the acceptable invoice within thirty (30) working days from the date of receipt of the invoice or the goods/services are received, whichever is later.

11.0 BACK ORDERS

The District **will not** accept:

Backorders - Bidders must provide details of shipment timelines.

Substitutions - Bidders must provide details of substitutions.

12.0 "OR" EQUAL

If a reference to a specific brand name is made in these bid specifications, the brand name is illustrative and to be construed as a specification, which describes a component that has been tested or evaluated by the District as

best meeting specific operational, design, performance, maintenance, quality, reliability standards and requirements of the District, thereby incorporating these requirements by reference within the specification. An equivalent ("or equal") may be offered by the bidder, subject to testing or evaluation by the District prior to award of contract. The District shall be the sole judge of whether any proposed item will fulfill its requirements for the District's intended purpose and reserves the right to reject proposed item as nonresponsive. It shall be the sole responsibility of the bidder to provide, at bidder's expense, any product information, test data and other information or documents the District may require fully evaluating or demonstrating the acceptability of the offered substitute. Where appropriate, independent testing or evaluation (including destructive testing), may be required as a condition of acceptance at a qualified test facility at the bidder's expense.

13.0 DELIVERY

Delivery appointments **MUST** be made with the District 72 hours prior to scheduled delivery date. The contact person will be provided upon award of bid. The District will not be responsible for cost incurred due to shipments attempted during non-receiving hours or unscheduled deliveries. All delivery of products must be F.O.B. destination. Delivery address:

Riverside County Flood Control
and Water Conservation District
Attn: **Jean Paul Armas**
Phone: 951-955-3103
Between 7:00 a.m. to 3:30 p.m. PST

14.0 WARRANTY

Bidder shall provide a warranty that includes all parts and labor. Awarded bidder shall handle all repairs/services of equipment(s) under warranty, manufacture warranty or awarded bidder's company warranty. Awarded bidder shall assume all responsibilities pertaining to shipping and handling of equipment that has to be sent back to the manufacture for repairs/services. In the event the equipment is beyond repair, a replacement of a brand new equipment of the same model or equivalent shall be provided by awarded bidder. Remanufactured equipment is not accepted.

15.0 USE BY OTHER POLITICAL ENTITIES

The Contractor agrees to extend the same pricing, terms and conditions as stated in this Agreement to every political entity, special district and related non-profit entity in Riverside County. It is understood that other entities shall make purchases in their own name, make direct payment and be liable directly to the Contractor, and the District shall in no way be responsible to Contractor for other entities' purchases.

16.0 CONFIDENTIALITY AND PROPRIETARY DATA

Subsequent to the District's evaluation, bids/proposals which were required to be submitted in response to the solicitation process become the exclusive property of the District. All such documents become a matter of public record and shall be regarded as public records. Exceptions will be those elements in the California Government Code section 6250 et. seq. (Public Records Act) and which are marked "trade secret," "confidential," or "proprietary." The District shall not in any way be liable or responsible for the disclosure of any such records, including, without limitation, those so marked, if disclosure is required by law, or by an order issued by a court of competent jurisdiction. In the event the District is required to defend an action on a Public Records Act request for any of the aforementioned documents, information, books, records, and/or contents of a proposal marked "trade secret," "confidential," or "proprietary," the vendor agrees to defend and indemnify the District from all costs and expenses, including reasonable attorney's fees, in action or liability arising under the Public Records Act. Where applicable, federal regulations may take precedence over this language.

Local Business Qualification Affidavit

The County of Riverside Local Business Preference may be applied to this Request for Proposal/Quotation. If you qualify for this preference, this form must be submitted along with each bidder's response to this RFP/Q. If a bidder fails to provide a completed Local Business Qualification Affidavit Form with their bid submittal, the bidder may be disqualified from obtaining local preference. It is the sole responsibility of the bidder to identify local preference with each bid submittal. The County does not track local businesses that qualify for the 5% preference.

Definition of Local Business

A local business shall mean a business firm meeting the following requirements:

1. Fixed offices located within the geographical boundaries of Riverside County, authorized to perform business within the county, and in doing so, credit all sales tax from sales generated within Riverside County to the county, and provides, produces or performs contracted work using employees, of whom the majority are physically located in said local offices, and
2. A Riverside County business street address shall be open and staffed during normal business hours, and
3. The business must establish proof that it has been located and doing business in Riverside County for at least six (6) months preceding its certification to the county as a local business.

Post office box numbers shall not suffice to establish status as a local business. For the complete Board of Supervisors Policy (B-17 Disabled Veteran and Local Business Enterprises), please refer to the Riverside County Clerk of the Board website at <http://www.rivcocob.org/board-policies/>.

Additional supporting documentation that may be requested by the County to verify qualification includes:

1. **A copy of their current BOE 531-A and/or BOE 530-C form** (State, Local & District Sales, and Use Tax Return Form). This is what businesses submit to the State Board of Equalization when paying the sales tax to the State of California indicating the amount of the payment to be credited to each jurisdiction (i.e. Counties, Cities).
2. **A current business license** if required for the political jurisdiction the business is located.
3. **Proof of the current business address. The business address must match for points 1, 2 and 3.**

Business Name: _____

Physical Address: _____

Phone: _____ FAX: _____ E-mail: _____

Length of time at this location: _____ Number of Company Employees at this address: _____

If less than 6 month, list previous

Riverside County location: _____

Business License # (where applicable): _____ Jurisdiction: _____

Hours of Operation: _____

Primary function of this location (i.e., sales, distribution, production, corporate, etc):

Signature of Company Official

Date

Print Name, Title

Submittal of false data will result in disqualification of local preference and/or doing business with the Riverside County.

Veteran Business and Veteran Qualified Business Affidavit

The County of Riverside Veteran Business and Veteran Qualified Business Preference may be applied to this Request for Proposal/Quotation. If you qualify for this preference, please submit this form along with your response to this RFP/Q.

Definition of Veteran Business and Veteran Qualified Business

A **Veteran Business** shall mean a business that is at least fifty-one percent (51%) owned by one or more veterans.

A **Veteran Qualified Business** shall mean a business which can provide proof of their workforce containing no less than ten percent (10%) veterans.

Veterans as used in this policy means a person who has served or is currently serving in the U. S. armed services, reserves or active, and is serving honorably or has been honorably discharged.

Additional supporting documentation that may be requested by the County to verify qualification includes:

Please check the category you are applying for:

Veteran Business:

Company must be registered with Vet Biz at www.vetbiz.gov/cve_completed_s.jpg: This site provides verification information about Service-Disabled Veteran-Owned Small Businesses (SDVOSBs) and Veteran-Owned Small Businesses (VOSBs). Companies who want to participate in the County's Veterans Preference Program must be listed in this database in order to be eligible for veteran preferences.
Company must submit DUNS # for website verification.

Veteran Qualified Business:

Company must submit payroll records that demonstrate that 10% of your workforce is comprised of veterans. DD214 Forms must be submitted for all employees claiming veteran status.

Business Name: _____

Physical Address: _____

Phone: _____ FAX: _____ E-mail: _____

Total Number of Company Employees (where applicable): _____ Total Number of Veteran Employees: _____

DUNS # (where applicable): _____

Hours of Operation: _____

Signature of Company Official

Date

Submission of false data will result in disqualification of Veteran Preference and/or doing business with Riverside County.

EXHIBIT "A"

PRODUCT/SERVICE SPECIFICATIONS

1. The Riverside County Flood Control and Water Conservation District, herein called "District", invites bids for:

**UNMANNED AERIAL VEHICLE (UAV), VERTICAL LIFT
WITH DIRECT GEOREFERENCING, GNSS,
INERTIAL MAPPING, PHOTOGRAMMETRY**

The Contractor shall furnish all, materials, parts, equipment, tools, supervision, training services, transportation of goods and other required items necessary to complete the delivery of the UAV/Drone, and insure that District Survey staff are properly trained on its use.

ESTIMATED COST: \$77,000 Initial Purchase of Drone and Operating Software

The District kindly request you submit your bid for a UAV/Vertical Lift Drone supported with comprehensive training, warranty, coverage and after sale service for the District. When preparing your quotation, please be guided by the following specifications.

Bid submissions should be received via email mcweisen@rivco.org on or before Monday, November 13, 2017 at 1:30 p.m. PST. Bid submissions may also be delivered via courier or hand delivery to the District office (as listed below) on or before Monday, November 13, 2017 at 1:30 p.m. PST.

RFQ No. FCARC-00143
Riverside County Flood Control
and Water Conservation District
1995 Market Street
Riverside, CA 92501
Ph: (951) 955-4348
Attention: Marilyn Weisenberg

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Bid submissions that are received by the District after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

2. The UAV/Drone must be equipped with Direct Georeferencing (DG) which consists of a high precision onboard GNSS receiver and camera mounted IMU. It must be able to georeference mapping without the use of ground control.
3. The UAV/Drone must have up to 45 minutes of flying time on a fully charged battery.
4. The UAV/Drone must be able to cover up to 198 acres or 80 hectares in one flight.
5. The UAV/Drone must be able to withstand tense conditions that include temperatures that often exceed 100 degrees, high winds, dusty lands, rocky canyon walls and mountainous areas.
6. Language support: All equipment and software must support the English language.

- 7. Safety regulations and certifications: Offered equipment should be eligible for operation in California and United States and be supported with relevant certifications, if any requirements by the laws of the State of California and/or United States.

EXHIBIT A-1
TECHNICAL SPECIFICATIONS

NOTICE: TECHNICAL SPECIFICATIONS - The minimum requirements acceptable are listed below. Bidder shall complete right-hand column indicating specific size and/or make and model of all components when not exactly as specified, or check Meets Specifications if Drone is exactly as set forth in the left-hand column. **FAILURE TO COMPLETE THE COLUMNS BELOW MAY INVALIDATE BID. ALL COMPONENTS NOT "OEM" IN ORIGIN MUST BE IDENTIFIED ON THIS BID.**

The following specifications are for the **mdSolutions Microdrone mdMapper1000DG**. All specifications are **"OR EQUAL"** unless noted in Specification sections as **NO EXCEPTION**.

PRODUCT DESCRIPTION	QUANTITY	Meets Specifications Yes or No	BIDDERS RESPONSE
mdSolutions Microdrone mdMapper 1000DG (DG Direct Georeferencing) Vertical lift UAV, flight time up to 45 minutes with a full battery charge, covering up to 198 acres (80 hectares), Capability Aerial Surveying that doesn't require Ground Control Points.	1		
<u>PLATFORM SPECIFICATIONS:</u> md4-100 (MD-02-001) mdWaypoints (MO-02-006) mdLanding Assistant (MO-02-006) Bluetooth Module for wireless communications to md4-1000 1x md4-1000 Flight Battery (BA-02-001) Md4-1000 Flight Battery Charger Rugged Carrying Case (TP-01-002)	1		
<u>COMMUNICATION SPECIFICATIONS:</u> mdRC 2.4 GHz (ACM) Digital Datalink (900 MHz) Telemetry only for use with mdCockpit Tablet. (<i>Android Tablet not to be included.</i>)	1		
<u>PAYLOAD SPECIFICATIONS:</u> APX-15-1 UAV (Single board module with Survey Grade GNSS receiver and precisely calibrated IMU for mapping (proprietary by APPLANIX/TRIMBLE)) Camera - Sony rx1rii <u>NO EXCEPTIONS.</u>	1		

Nadir mount for Sony rx1rii and APX-15-LUAV. The mount must be vibration free.	1		
Cables for integration of payload on md4-1000	1		
Spare controller for md systems 2.4 GHz	1		
Spare Flight Battery md4-1000 battery	1		
<u>SOFTWARE</u> mdCockpit Tablet POSPac UAV (proprietary software Applanix/Trimble) 1 additional year software maintenance and updates NO EXCEPTIONS.	1		
<u>TRAINING</u> mdMapper 1000 DG training for 5 operators, includes POSPac UAV (direct georeferencing post processing software)	1		
md4-1000 type training (duration: 3 days/3 individuals)	1		
Standard 1-year warranty on equipment at no additional charge	1		
Optional 3-year extended warranty	1		

Please note your bid submission must include the following pricing sheet:

PLATFORM COST	\$ _____
COMMUNICATION	\$ _____
PAYLOAD	\$ _____
SOFTWARE	\$ _____
TRAINING	\$ _____
 SUBTOTAL	 \$ _____

DELIVERY CHARGE (IF APPLICABLE): \$ _____

TAXES \$ _____

GRAND TOTAL: \$ _____ DATE PRICING GOOD THROUGH _____

OPTIONAL 3 YEAR EXTENDED WARRANTY \$ _____

Company: _____

Address: _____ City: _____ State: _____ Zip: _____

Print name: _____ Signed by: _____ Date: _____

Phone No.: _____ Email: _____

I hereby swear under penalty that the information provided is true and correct.