

**REQUEST FOR PROPOSAL (RFP)
#FCARC-00064**

Heavy and Light Equipment Rental Services



**ADDENDUM NO. 1
May 7, 2013**

CERTIFICATION OF RECEIPT OF ADDENDUM

I certify that I have received this addendum on behalf of the company listed below.

Signed: _____ Dated: _____

Name and title: _____

Company: _____

ADDENDUM NO. 1
TO RFP #FCARC-00064

- 1.0** This addendum is considered to be part of the RFP. All other terms of the RFP remain unchanged and in effect. This addendum is intended to provide additional information and/or to change requirements in the above referenced RFP. Any information contained herein will be considered part of the RFP and as such will be used in the evaluation of the bid responses. Attention all potential bidders, if you have already submitted your proposal, please review this addendum and re-submit your bid response should this addendum modify your initial bid response.
- 2.0** To verify that all Vendors have received a copy of this addendum, please sign the cover page of this addendum and include it within your proposal, refer to Required Format of Proposals, Section 9.0, to:

Riverside County Flood Control
and Water Conservation District
Purchasing Department
Attention: Annie Ortega, Buyer I
RFP# FCARC-00064 / Heavy and Light Equipment Rental
1995 Market Street
Riverside, CA 92501

3.0 Questions from Bidding Firms:

Q1 - On Exhibit A it asks for a complete inventory list. Do you want pricing for our complete inventory or just for your most commonly rented pieces?

Answer: Provide your best and final price on all available rental equipment.

Q2 - Financial Statements; we're a nationwide company that has been in business for 'x' years. We are a private company, and submitting financial statements will likely not be possible. Public companies would not have a problem, but I can't imagine any qualified private company would want to do this. How can we still participate in the RFP without submitting financials? Is there anything else that we can use in lieu of?

Answer: Financial statements are a requirement of this RFP. Be advised that all financial statements submitted are kept confidential.

Q3 - Cost Proposal; Year of MFG and Mileage would be impossible for us to list on our fleet as well as mileage since our fleet is considered a "floating fleet" in which at any given time, would not know what unit would be in our branch when your need would be reserved. We typically print a "price book" that would include Type of equipment, Make and Model, Capacity, along with the pricing. Will that be acceptable? Also, the mileage is a dynamic number that changes daily. How can we stay "performing" without the year and mileage?

Answer (multipart):

A. *The District recognizes equipment rental suppliers utilize a 'floating fleet' system; inventory changes daily and mileage is always in flux. However, for the purposes of this RFP, the requirement is to submit a best price on all acceptable equipment. Acceptable equipment is*

defined with a maximum age of 10 calendar years (manufactured in 2003 or later). Prices will be fixed for six months with the option to update each July and January over the next five years (expiring 06/30/2018) to remain competitive and “performing”.

- B. A price book will not be accepted. Please submit pricing in the format provided, in both the paper and electronic file (either flash drive or CD ROM).*
- C. The District recognizes mileage changes daily. However, please provide the current mileage at the time the Cost Proposal is submitted. In addition to cost, year of equipment and mileage will be considered when determining best value for equipment.*

Q4 - The industry typically uses a daily rate instead of an hourly rate. Can we use a daily rate? How would we do this without the perception that the daily rate entered is not confused as the hourly rate? Would we cross out the column title “hourly” and write “daily” for example?

Answer: This was an error on the original Exhibit. Please change hourly rate to daily rate on Exhibit A, “Cost Proposal”. You may cross out the title on the original exhibit or you may use the revised copy that has been included within this Addendum.

ALL OTHER ITEMS REMAIN THE SAME

[End of Questions]

**REVISED EXHIBIT A
 COST PROPOSAL**

Respondents shall provide a **complete inventory list** of all available heavy and light equipment. Incomplete forms may not be accepted and deemed as non-responsive. An electronic file of inventory and pricing must also be provided on a flash drive or CD-ROM in Excel format. (Refer to section 7.1 of RFP.)

COMPANY NAME

AUTHORIZED REPRESENTATIVE

TITLE

TELEPHONE NO.

EMAIL

BRANCH/LOCATIONS

Type of Equipment ¹	Make/Model	Year of Mfg. ²	Capacity FWHP	Mileage	Daily Rate	Weekly Rate	28 Day Rate
Additional Fees:						UOM	Cost
1. Delivery / Set up						Miles	
2. Environmental						Equipment Cost %	
3. Refueling							
4. Cleaning							
5. If applicable, list any other fee that may arise on any or all equipment. Each fee must be clearly defined.							

* 1) *Heavy Equipment: (a) Hydraulic Excavators, (b) Wheel Loaders, (c) Track-type Tractors, (d) Skid Steer Loaders, (e) Backhoe Loaders, (f) Off-Highway Trucks, (g) Track Loaders, (h) Articulated Trucks, (i) Underground Mining, (j) Motor Graders*
Light Equipment: Work Tools (for all of the above) such as augers, backhoes, blades, buckets, compactors, couplers, De climbers, felling heads, forks, grapples, hammers, harvester heads, material handling arms, mulchers, pulverizers, rakes, rippers, saws, shears, stump grinders, thumbs, tillers, trenchers and truss booms.

2) *Maximum Age: 10 calendar years (year of manufacture no earlier than 2003).*

 Authorized Signature

 Title

 Print Name

 Date